

**The thoughts of Raynor Seeley, Jr.,
President of PTA Corporation, Oxford, CT:**

Though Lou Cohen was hired by the founder of PTA Corporation, it wasn't long after the initial engagement that we realized that we found much more than an accountant to handle our books. For over forty year Lou was a friend and confidant to PTA's founder Peter Cherry and a mentor to PTA's senior management team, including myself.

During the early days of my career I often found myself looking for help in pushing an important initiative, or help in recovering from a blunder. It didn't take too long before I realized that Lou could be more helpful with my planning, than managing damage control. So from that point forward I turned to Lou whenever something big was crossing my desk.

I never thought to ask others about Lou's body language or mannerisms while in thoughtful discussions with him. Lou understood that I brought only the tough issues to him so his M-O was pretty consistent. He listened patiently, readily picking up what I was laying down. And when he thought the timing was right he would remove his glasses, lean toward me, clench his teeth a little and then while breathing in would say "You know Raaaay...."! I could tell where he was headed just by listening to how long he dragged out my name! Lou never mixed words with me and I adored the man for that. He was quick to praise and gracious when he had to lay it on the line.

I'm nearing the end of my career and have had the good fortune to work with many outstanding men and women. The list is long, but I can tell you that Lou made my short list....and trust me it's short!!

God Bless You Lou Cohen...